



SIS, LLC Corporate Profile

Microsoft Dynamics™

■ Gold Certified Partner

Microsoft Gold Certified Partners represent the top 10% of all Microsoft business partners. As a Gold Certified partner, SIS has passed the highest level of requirements from Microsoft.

■ President's Club Member

SIS is a member of the President's Club, which honors Microsoft partners with the highest levels of achievement in sales and customer satisfaction.

■ Advisory Board Member

SIS is a member of Microsoft's Partner and Product Advisory Boards.

■ Microsoft Award Winner

SIS has received Partner Awards from Microsoft for Customer Service Excellence, Competency, Evangelism, and Loyalty.

■ Top 100 VAR List

SIS was recently named to *Accounting Technology* magazine's annual list of the Top 100 VARs, honoring SIS as one of the Top 100 accounting software resellers in the United States.

■ Users Group Founder

SIS founded the Microsoft Dynamics SL Users Group in 2001 to provide an opportunity for project and service based companies to network and share ideas in a non-competitive environment with a spirit of mutual cooperation.



“SIS brought organization, foresight, and planning to the table. Expectations were high, and they did what they said they would do, at the price they described. I never felt compromised.”

Lisa Caruso, VP Finance & Administration
BP Air Conditioning

SIS Software, LLC (SIS) provides industry-standard financial and operational software from Microsoft Dynamics. We utilize industry expertise and proven implementation methodologies to deliver tailored business solutions for project and service based companies including engineering, architecture, construction, specialty contracting, professional services, manufacturing, and distribution enterprises.

We offer software solutions that support your company's existing key business process and performance measures, instead of requiring you to adapt to the way the software was written. Our understanding of the various markets we serve, along with familiar industry-standard software from Microsoft, means we deliver systems that consistently satisfy customers and meet their expectations.

With headquarters in Atlanta, Georgia and branch offices in Dallas, Houston, and New York, SIS has a staff of experienced Certified Consultants to manage implementations and a full Customer Care department to deliver ongoing support to our customers.

SIS has proven software implementation methodologies and processes that we follow for all aspects of the services we provide to our customers. Each of these processes represents a unique phase in the life cycle of an implementation.



“SIS is a great business partner. These are very intelligent people with a great product. We have good chemistry with our consultants and a strong relationship - they won't lead you to implement something that's not advantageous to you. We've obtained measurable value.”

Carolyn Blaylock
Director of Financial Systems and Processes
Lee Technologies

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Learn more about Microsoft Dynamics SL

For more information about Microsoft Dynamics products, visit:
www.microsoft.com/dynamics/sl.

Rapid Business Operations Review

The Rapid Business Operations Review (RBOR) is designed to streamline the evaluation process to ensure that each organization selects the right software and the right business partner. It reduces unnecessary steps and costs that can overwhelm valuable resources within any organization. In the simplest sense, our RBOR is a series of steps taken to systematically determine critical business requirements as they relate to new software systems. These requirements are then translated into the selection criteria used to evaluate competing systems and implementation partners. The RBOR is a four-step process:

■ Operational Review

Identifies key business processes and performance measures to determine if our solutions will support a customer's objectives, and what impact these new solutions will have on the organization.

■ Selection Criteria Definition

A collaborative effort to develop key software selection criteria to aid both the vendor(s) and the customer during the evaluation process.

■ Scripted Demonstration

An interactive presentation to showcase the identified mission-critical processes and to demonstrate how our proposed solution meets the key software selection criteria.

■ Implementation Planning

Identifies the vendor's project team and creates a high-level implementation plan, providing a clear understanding of the costs and steps involved in implementation. The resulting framework enables customers to evaluate all software vendors and competitors against the five most critical decision criteria: software functionality, impact on the organization, expertise and stability of the software company and its partners, technology, and implementation methodology.

By taking a systematic approach to reviewing new software solutions, our customers can expect to make the best

choice in new technology solutions, to meet the needs of their organization today and into the future.

Once the RBOR phase has been completed and software is purchased, we help our customers transition into the SIS Vision to Operations implementation phase.

Vision to Operations Implementation Methodology

SIS manages an implementation by executing a well-developed project plan based on our formalized implementation methodology called "Vision to Operations." This is the process of taking a company's "Vision" of their key processes and performance measures and embodying it into an "Operational Reality" accomplished through the tailoring and configuring of new software systems. The Vision to Operations process ensures that implementation and deployment of our technology solutions happen on time and on budget, in a manner that consistently produces measurable returns and satisfied customers.

From the onset of any project, SIS seeks to thoroughly understand the specific business objectives of an organization. Our project team collaborates with each customer to clearly define and refine the various business processes and performance measures that the new software must support.

This insight forms the basis for all design and setup decisions. It ensures that when the system is implemented, it is aligned with your company's unique business objectives. Using this approach, we can be certain the right measures are directing the project at every step in the process.

SIS developed the Vision to Operations process and has streamlined it over many years to allow proactive identification of potential resource issues, missed deadlines, or budget overruns before they have a chance to affect the implementation.

Our proven Vision to Operations methodology is the secret to providing our customers with exactly what they expect.